

FY2026 REGIONAL FINANCIAL SUMMARY

The following table summarises gross and net revenue, cost of goods sold, and operating income by region and quarter for fiscal year 2026. All amounts are reported in USD and exclude inter-regional transfers. See Appendix B for the methodology used to allocate shared infrastructure costs across regions.

Note that Q3 results reflect the regional reorganisation announced in our Q2 earnings call. Comparisons to prior years should account for the boundary shift between the Northwest and Central regions effective 2026-07-01.

Region	Quarter	Gross Revenue	Cost of Goods	Operating Income	Net Revenue
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Southwest	Q4	\$1,412,327.22	\$720,721.13	\$418,140.44	\$376,644.68
Northeast	Q1	\$4,779,508.33	\$2,293,940.78	\$737,647.72	\$676,483.25
Northwest	Q4	\$2,660,708.35	\$1,458,493.83	\$780,803.18	\$750,031.86
Southeast	Q4	\$2,586,059.93	\$1,080,977.92	\$742,780.06	\$710,885.11
Southwest	Q3	\$4,376,976.49	\$1,676,847.09	\$934,097.12	\$908,073.83
Northwest	Q3	\$2,571,045.96	\$1,092,374.87	\$740,087.95	\$712,366.43
Southeast	Q3	\$4,162,082.68	\$1,939,318.52	\$1,190,939.66	\$1,118,015.08
Central	Q3	\$1,524,434.16	\$746,131.79	\$313,555.51	\$257,300.14